# Why should your amusement business invest in cashless technology?

Americans across all age groups rarely or never carry cash.1

of 18-29 year olds said they're comfortable not carrying cash.2

consumers chose debit cards as their payment preference.3



## Grow revenue and enable consumers to play on, every time.



Equipping unattended machines with cashless technology can result in a 26% increase in the number of transactions.4



34% of consumers are more likely to make a purchase to play an amusement game if the transaction is \$2 or above.5



In the first month after installing the ePort reader, cashless sales led to a 45% increase in revenue for Key Master games.6

## Benefits of enabling ePort cashless technology.



#### Secure Cashless Payments

Offer consumers every way to pay including credit/debit cards, mobile payments, NFC, and RFID.



#### Sales Transparency

Quickly access real-time sales data to gain knowledge of sales performance at every machine.



### Real-Time Machine Monitoring

Receive real-time alerts and machine level monitoring to measure usage and gain insight into offline or online status.



### Tailored Reward Programs

Harness consumer data to deploy tailored rewards programs that incentivizes loyalty and keeps consumers coming back for more.

- 1. https://nypost.com/2018/03/22/americans-barely-carry-around-cash-anymore/
- 2. https://discountvending.com/is-a-completely-cashless-vending-machine-the-future/3. https://www.creditcards.com/credit-card-news/payment-method-statistics-1276.php
- 4. https://www.forbes.com/sites/billhardekopf/2018/07/16/do-people-really-spend-more-with-credit-cards/#1c8305781c19 5. Cashless Payments in the United States, Michigan State University, 2019.
- 6. Sneakers Syndicate Case Study, USA Technologies, 2019.
- This case study was created during the Company's tenure as USA Technologies, Inc. The Company rebranded to Cantaloupe, Inc. April 19th, 2021. For contact information please visit www.cantaloupe.com.